



The Cluster Comes Of Age!

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Cluster Achievements

- Completion of successful projects
- New Business Plan agreed
- Medium term funding being finalised
- Cluster increasingly recognised as a legitimate voice
- Membership benefits

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Cluster Challenges

- Full sector acceptance of the Cluster's role
- Bringing value to **all** Cluster members
- Increasing membership
- More Projects

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E-Laboratory Report

- *E-Laboratory : Clinical Data Repository Options Feb 06*
- Assessed 3 CDR Architecture options against criteria
 - Access
 - Infrastructure
 - Privacy
 - Security
 - Flexibility
 - Interoperability
 - Audit
 - Responsiveness
 - Acceptance
 - Cost
- Recommends a CDR consolidated at a Regional level

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E-Pharmacy Report

- *E-Pharmacy – Perspectives and Implementation Considerations (May 2006)*
- Key Recommendations
 - *Input to HIS-NZ Action Zone 4 (E-Pharmacy)*
 - *Revise the definition of E-Pharmacy*
 - *E-prescribing is the core enabling transaction*
 - *Priority given to work on high-level business and technical requirements and assessment of the solution options, and standards requirements*
- Barriers include dispensing models and legal issues
- E-Pharmacy is achievable

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Microsoft Collaborative Health Showcase

Proposal to develop an Integrated Health demonstration System (Microsoft oriented) aligned to health priorities and market needs to show:

a low cost, standards based, multi-vendor Services Oriented Architecture

integrating 6 products, 1 mobile carrier and a systems integrator

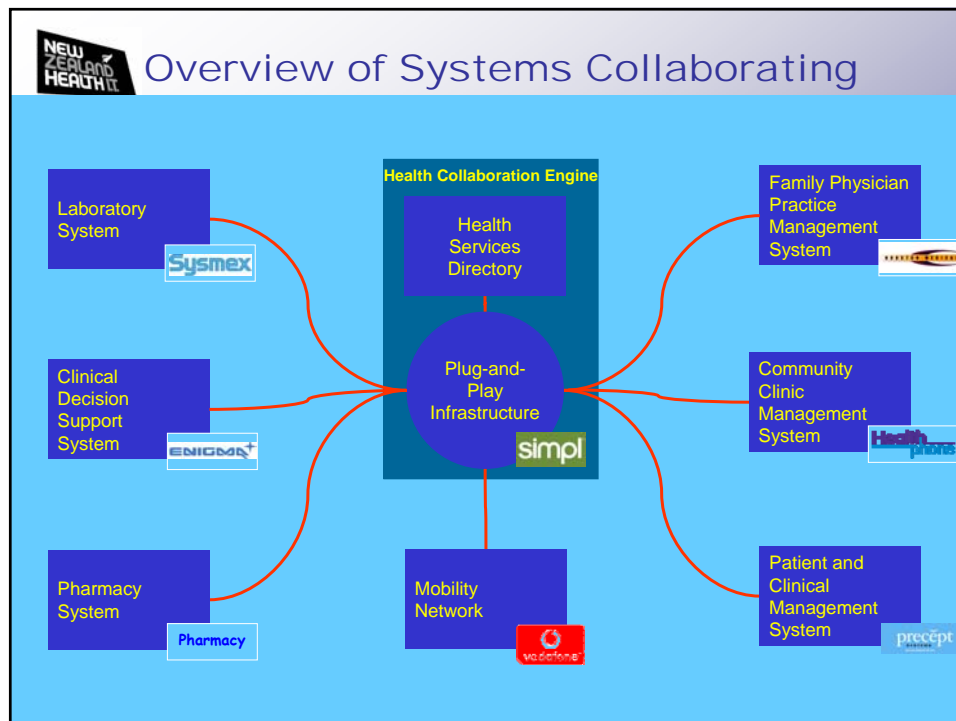
across GP, community/ ambulatory and tertiary care settings

To be promoted internationally by Microsoft as an exemplar of their Collaborative Health strategy

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- The slide, titled "Role of the Cluster", lists five key roles in a bulleted format. The "NEW ZEALAND HEALTH IT" logo is in the top left corner.
- Governance
 - Coordination & single point of contact
 - Contracting with Microsoft, project participants, NZTE & FRST
 - Funding conduit
 - Marketing initiatives



What Did The Showcase Achieve?

- Proof that collaborative projects can be successful
- Development of innovative connection technology
- Health Connection Engine (HCE) is now part of Microsoft global strategy
- Huge profile for Cluster and project participants
- Promotion of NZ Health IT capability
- Simpl and Healthphone now MS lead partners
- Financial benefit to Cluster through sale of IP

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Business Plan

Vision:

Uniting Organisations to position NZ as a leader in the supply and use of innovative health technology

Objectives:

- Building collaborative relationships;
- Initiating, facilitating and managing collaborative projects;
- Enhancing the business development capabilities of members;
- Promoting Government investment and funding;
- Advocating/promoting the NZ health IT sector;
- Communicating and facilitating opportunities; and
- Developing innovative revenue streams.

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Funding Achievements

- Cluster is funded by
 - Membership income
 - Government grants
 - Project income
- NZTE funding grant being finalised
 - Is partial funding only
 - Membership and project funding essential
 - Has enabled the appointment of a Business analyst/Project manager due to start 28th August

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Cluster Legitimacy

- Increased Membership
- Reports commissioned by Government
- Funding support by Government
- Recognition as a leader
- Representation of MoH and NZTE on Cluster Executive
- Well 'connected' through CEO membership of HISAC, HPI, and HINZ
- Other countries are looking to emulate our success

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Member Benefits

- E-Bulletin & profile through the Cluster website
- Advocacy to policy makers and funders
- Export Networks to trade conferences
 - HIC 2005 (Melbourne) – 5 Cluster members
 - HIC 2006 (Sydney) – 9 Cluster members
 - HIMSS Asiapac (Singapore) 15-18 May 2007
- Opportunities to network
- Business development activities
- Opportunities to participate in projects
- Access to technology and market intelligence advice through the Cluster's membership of the Advisory Board

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Cluster Value to the DHBs

- A forum for dialogue
- An innovation incubator
- A potential funding source
- A window to offshore developments
- A means to implement HIS NZ
- A strategic partner in the health IT sector?

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Value to all Members ?

- NZ Health IT companies who wish to export
- Multinationals who wish to deliver to the NZ market
- Government agencies (MoH, NZTE, ACC)
- Academic institutions
- Health Providers
- Large companies vs start-ups and Small/Medium enterprises
- Leadership and mentoring

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More Projects

Projects on the horizon

- 1.Chronic Care Technology Roadmap Project
- 2.Collaborative Project with IBM
- 3.Disability Project with Augen
- 4.Aged Care Project with Fraame

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